

TIM CAMPBELL

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SENIOR OPERATIONS & PROJECT MANAGEMENT EXECUTIVE

Growth Mindset • Record-Breaking Revenue • Solution Driven • Strong Client Relationships

Results-oriented Senior Operations and Project Management Executive with extensive business and operations management experience. Proven track record of generating sales and revenue, creating value, and improving ROI by aligning resources, teams, and capital to organization's long-term objectives. Successfully improve operational performance through both individual and team success. Demonstrate superior interpersonal, analytical, problem solving, and written and verbal communication skills.

CORE COMPETENCIES

Business Development and Growth Initiatives | Program and Project Management
Strategic Planning and Partnerships | Change Advocacy and Management
Forecasting, Budgeting, and P&L Management | Operations Management and Optimization

PROFESSIONAL EXPERIENCE

Walker Farms (Berry Brothers) | Interlachen, FL **2020 – Present**

National farming company that grows, harvests, packages, sells, and ships blueberries and blackberries.

Senior Operations Manager

Direct growing, harvesting, and shipping for Florida operations. Oversee harvest valued at up to \$9 million with 300 employees. Hire, manage daily tasks, and administer payroll for farm workers.

- **\$3 million in annual savings** projected after replanting all 150 acres over a three-year period to allow for improved mechanical harvesting.
- **\$160,000 in sales earned over a five-week span** through development of agritourism venture and storefront that grew into thriving business attracting over 1,000 people per day.
- **Instrumental in winning nationwide crop forecasting competition** that included over 1,000 farms.
- **Retain business with major grocery chains, including Sam's Club, Costco, Walmart, and Kroger**, by offering in-person farm tours to buyer representatives and cultivating long-term relationships.

Miller Blueberry Plantation (Now Walker Farms) | Interlachen, FL **2011 – 2020**

Family farm focused on growing, harvesting, packaging, selling, and shipping blueberries globally.

Operations Manager

Oversaw operations of 150-acre farm that generated multi-million-dollar revenues and employed over 300 seasonal personnel. Created short- and long-term plans for growing, harvesting, packaging, staffing, shipping, purchasing, and equipment repairs and maintenance. Managed food safety planning and handled government inspections.

- **100% compliance with U.S. Immigration and Customs Enforcement (ICE) and Department of Labor** achieved after moving business to H-2A temporary agricultural program.
- **Nearly \$300,000 in savings** realized by performing contracting work for new state-of-the-art packing facility.
- **90% in harvesting costs saved (up to \$750,000 per year)** through transition of business from 0% machine harvested product to 60%.
- **Offset more than \$250,000 in company packaging costs YOY** by launching custom packing business.
- **Coordinated multi-million-dollar company sale**, including buyer sourcing, due diligence, and negotiations.

-OTHER EXPERIENCE-**Bread of Life | Putnam County, FL 2020 – Present**

Nonprofit that provides daily hot meals to food insecure community members.

Board of Directors Member

Oversee all building projects. Volunteer as needed and contribute to fundraising initiatives.

- **Managed complete building remodel over six-month period** using connections with local contractors who provided services at little to no cost to organization.
- **Partnered with and influenced local Rotary Club to cover 100% of costs** for new shade structure.

Putnam County Sheriff's Office | Putnam County, FL 1996 – Present

Full-service law enforcement agency dedicated to ensuring sense of well-being and safety for county citizens.

Sergeant Deputy Sheriff (Full Time 1996 – 2011, Part Time 2011 – Present)

Supervise six to eight Reserve Deputies' daily operations. Manage time sheets, vehicles, training, and attendance. Perform criminal patrol throughout county as needed.

- **Conducted investigation that led to largest drug seizure in organization's history** through partnership with federal prosecutors and Drug Enforcement Agency (DEA).
- **Selected to attend DEA Academy classes and became local expert** on methamphetamine manufacturing.
- **Led highly publicized, multi-agency investigation** that placed individuals in prison on multiple drug charges.
- **Authored county ordinance** that made it more difficult to purchase products used to make methamphetamine.

Dunns Creek Baptist Church | Satsuma, FL 2003 – 2021

Religious institution that desires to be force for good and healing in the community.

Volunteer Student Pastor

Coordinated weekly Bible study, discipleship groups, curriculum plan, special events, and student mentorship. Led students to function as full church members, fill church leadership roles, and participate in ministries. Fine-tuned skills through formal and informal education.

- **Fundraised \$60,000 each year** for local and overseas mission trips, camping trips, and general funds.
- **Grew student ministry from 15 to 120 students** by building strong relationships.

Putnam County Fair Authority | Putnam County, FL 2018 – 2020

Nonprofit educational organization approved by Putnam County and Florida State Department of Agriculture.

Board of Directors Member

Determined organization's mission and purpose. Conducted strategic and organizational planning, fundraising, and resource development. Approved and monitored programs and services. Oversaw \$400,000 budget.

- **\$200,000 in funds raised** by securing new financial supporters as member of fundraising committee.
- **\$50,000 in savings** achieved by hiring contractors who donated time and labor for building project.

Habitat for Humanity | Putnam County, FL 2005 – 2020

Global nonprofit housing organization that works in communities across all 50 states in the U.S. and in 70 countries.

Volunteer/Board of Directors Member

Performed general contracting for all homes and assisted with overseeing 40 to 50 mortgages held by organization.

- **Voted to serve on Board for additional term** due to demand for general contracting abilities.
- **Launched a new nonprofit division** that built and installed wheelchair ramps for those in need.