

# GARY JAG

[HTTP://CAREERWEBFOLIO.COM/GARYJAG/](http://careerwebfolio.com/garyjag/) ♦ MAYVILLE, MI ♦ (810) 434-3990 ♦ [garyjagis@gmail.com](mailto:garyjagis@gmail.com)

## CEO | OPERATIONAL EXCELLENCE | ROI

Well-established operations executive with extensive experience driving performance improvements in small, mid size & multi-billion dollar organizations. Recognize and assess current conditions of companies and define areas for operational improvement that can be addressed through systematic, measurable processes.

### CORE COMPETENCIES

- Process Improvement Metrics / KPI
- Maximizing Financial Performance
- Resource Allocation / Cost Control
- Assembly Systems & Production
- Integrating Technology & Business Solutions
- Multi-Functional Collaboration / Leadership
- Executive Team Development / Deployment
- Primary & Secondary Tooling Design & Build
- Facility Design & Construction
- Strategic Planning & Execution
- Client Sales & Negotiations
- Coaching & Mentoring Leaders

### SELECTED ACHIEVEMENTS

- **Reduced operational costs by \$35 million** for major North American transportation company within 12 months by directing nationally distributed consulting group through implementation of Lean processes.
- Completed **successful turnaround of failing MRO supply company** by breaking down siloed organization and refocusing on development and implementation of unified strategic initiatives.
- **Achieved stringent 18-month target** for \$15 million design and build of 65,000 sq. ft. painting facility, positioning company as aggressive competitor in marketplace.
- **Enhanced labor efficiencies 18%** within first quarter of tenure by implementing standardized work process, as well as giving employees clear goals and expectations.

### PROFESSIONAL EXPERIENCE

**GARY ALLEN ENTERPRISES – Mayville, MI**  
**Chief Executive Officer – Practitioner**

**2006 - Present**

*Acting Chief Executive Officer of Gary Allen Enterprises Inc., Gary has been actively involved in manufacturing operations for 33 years. Starting out as a general labor employee and working his way up to improving and ultimately running some of the premier manufacturing companies in North America. Clients working with Gary have come to expect his dynamic approach and unmatched people skills. Leadership with exceptional results based activity focused around value added content is just one of Gary's many specialties. Additional skill sets include business strategy, Greenfield Design, Brownfield Transformations, Product-Process Development & Design, Sales & Marketing, Leadership Training & Development, Lean Sigma, Hands On Operational Excellence Coaching, Process Improvement, Lean Transformations, Interim Management, Start Ups, Automation & Robotic Systems, Program Management and more.*

- Manage all company activities and run all major projects and resources.
- Managing and coordinating client-responsible teams. Business improvement, strategy, development and project coordination for major global clients including new business development and contracting.
- Managing client development from introduction through sales and implementation process including hands on involvement.

**ARGO, INC. - Chicago, IL**

**Vice President of Operations – \*\*Contract Employee For 7 Years\*\***

*Global Consultancy Company serving clients with operational excellence transformation, leadership training and production system implementation, as well as finance, risk management and operational strategy. VP of Operations overseeing 50 consultants.*

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- Achieved 28% productivity improvement for major North American aerospace company by designing, developing and launching "moving line" concept for production.
- 92% reduction to back ordered parts achieved within four months of stepping into leadership role and implementing collaborative redirection of business operations.

**OLIVER WYMAN - Auburn Hills, MI**  
**Senior Associate – \*\*Contract Employee For 1.5 Years\*\***

*\$1.5 billion global strategy consulting firm serving numerous industries with business transformation, Delta organization and leadership, finance, risk management, marketing & sales, operations and technology. Lead Consultant overseeing high-profile, high-asset accounts while leading six direct reports.*

- \$4.2 million reduction to operational program costs achieved by creating leader-standard work where management team members knew clearly all expectations and benchmarks.
- Reduced machine setup times 81% by performing series of open dialogue setup reduction workshops to review world-class methods and practices.

**COOPER INDUSTRIES - Vicksburg, MS**  
**Executive Director of Change Management – \*\*Contract Employee For 1 Year\*\***

*Managed all lean activity and events along with the workshops used to train employees on the forms of waste, how to identify waste and ultimately eliminate it. Value Stream Mapping of current and future processes in conjunction with shop floor employees.*

- 74% inventory reduction achieved by performing "plan for every part" strategy that set client up minimum and maximum pull system generating ordering triggers for reorder points.
- Directed successful operational transformation for client realizing 28% productivity increase through implementation of lean management system.
- 15% reduction to labor costs achieved through waste-free process redesign and mapping value of each step within process.

**PLASTECH ENGINEERED PRODUCTS - Auburn Hills, MI**  
**Executive Vice President of Change Management – \*\*Contract Employee For 6 Months\*\***

*\$1.6 billion Tier I automotive supplier with 14,000 employees serving industry leading automotive manufacturers. Held responsibility for training executive leadership, including owners and plant managers while overseeing lean transformation.*

- 400% throughput increase achieved through numerous value stream improvements and shop floor blitz activities to meet an increasing customer demand.
- Eliminated waste and increased employee focus on value creation by championing third-party containment initiative and audit system, generating \$520,000 annualized savings.

**TEXTRON FASTENING SYSTEMS - Auburn Hills, MI**  
**Lean Sensei – \*\*Contract Employee For 6 Months\*\***

*\$2 billion global leader in design and manufacturing of fastening and assembly solutions. Joined organization from January through December 2006 to train, develop and deploy staff of 90 Six Sigma Black Belts.*

- Drove \$50 million operational cost savings through strategic development and facilitation of lean manufacturing methodologies and through 90 Six Sigma Black Belts across 40 facilities.

**SCHEFENACKER VISION SYSTEMS - Marysville, MI**  
**Vice President of Operations**

**2004 - 2006**

*\$140 million international developer, manufacturer and supplier of automotive products. Held responsibility for day-to-day management of North American business operations, leading 750+ direct reports.*

- \$50 million sales increase generated as a result of five new customer programs culminating from customer service excellence initiatives, leading to additional quote opportunities. Also achieved a 38% reduction in scrap achieved within one years time.
- Responsible for the design, build, start up and launch of one of the most high tech chemical painting factories in North America. This included governmental land contracts, zoning permits and work with the Economical Development Commission.

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**SARNAMOTIVE BLUE WATER - Marysville, MI**  
**Vice President of Lean Enterprise**

**2002 - 2004**

*\$180 million international injection molded plastics supplier to automotive industry. Held executive management responsibilities over all operating facilities and 1,300 employees.*

- \$6 million saved for company through operational and capacity enhancements, caused by effective planning and facilitation of 223 hands-on, employee-driven Kaizen workshops.
- Generated more than \$70 million in new customer sales by improving overall customer experience and company operations.

**VENTURE INDUSTRIES - Fraser, MI**  
**Director of Lean Manufacturing**

**2000 - 2002**

*\$2.6 billion global supplier of injection molded plastics and assembly systems. Piloted enterprise institution while directing global implementation of lean manufacturing systems.*

- Eliminated 100% of quality issues while simultaneously reducing labor costs 97% and increasing production.
- Led global lean transformation and implementation initiative, leading to direct savings exceeding \$100 million.
- Positioned company for \$75 million in new sales growth through enterprise-wide facilities enhancement and sustained record of operational excellence.

**LDM TECHNOLOGIES – Auburn Hills, MI**  
**Secondary Tooling Manager & Lean Manufacturing Manager**

**1992 - 2000**

*\$1 billion Tier I automotive supplier with 8,000 employees serving industry leading automotive manufacturers. Responsible for setting up all new program processes including having all primary and secondary tooling design and built. Also responsible for the establishment and launch of the lean manufacturing system used to maximize product quality and profitability.*

**AEROQUIP (Previously Sterling Engineered Products) – Chesterfield, MI**  
**Machinist - Secondary Tooling Manager – Assembly Division Manager**

**1983 - 1992**

*Started off working as a machinist and maintenance mechanic and worked my way up to the secondary tooling manager and eventually was put in charge of my own assembly division responsible for production and management of over 100 employees.*

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### **EARLIER CAREER SUCCESS**

- **\$40 million operational cost savings** generated by personally drafting and implementing lean manufacturing system across 17 production facilities (LDM Technologies | Director of Lean Manufacturing).
- Innovated, designed and built robotic assembly system deemed not feasible, **eliminating 100% of quality issues** while cutting labor costs (LDM Technologies | Director of Lean Manufacturing).
- Achieved **ahead of schedule and under budget completion** of 100% of external vendor projects through effective negotiating, cost justifications and competitive bidding (Aeroquip | Secondary Tooling Manager).

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### **EDUCATION / CERTIFICATION**

Harvard Business School / Strategic Negotiations  
Master of Science in Operations Management (Summa Cum Laude)  
Bachelor of Science in Manufacturing Management (Summa Cum Laude)  
The University of Chicago Booth School of Business / Financial Analysis  
Six Sigma Green Belt Certification  
Lean Sensei Certification  
Certified Robotics Programmer for Paint & Assembly Systems