ROBERT WESSA

CPA

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Technology Executive

Streamlining Operations • Optimizing Resource Allocation • Integrating Technology

Results-Oriented Client Project Director – with proven success in developing strategy for application of technology and building operations and financial systems to convert that vision to scalable solutions. A decisive leader with a record of achievement of accurately assessing the financial and human resources needed to expand and increase efficiency and competitiveness. Leveraged experience establishing a $12 million middle-market Oracle practice as a senior manager at EY, one of the largest professional services firms in the world and a Big Four accounting firm, to found kbb Services, Inc.

CORE COMPETENCIES

- Technical Program Management
- Budget / Cost Control
- Strategic / Tactical Planning
- Financial Management
- Vendor Sourcing / RFPs
- Customer Experience Optimization
- Technology Integration
- Performance Improvement
- Multidepartment Collaboration

PROFESSIONAL EXPERIENCE

kbb Services, Inc. | Ovilla TX   **2000 – Present**
A consulting firm providing technology integration services, including order to cash, contract to pay, invoice to pay, record to report, settle to reconcile, asset acquisition to disposal, planning / budgeting, and cost management. Serve clients in roles such as project manager / project director of Oracle EBS and customer care and billing.

Clients Served

Arizona Public Service Company | Phoenix, AZ | 2015 – 2017
The largest electric utility company in Arizona, serving more than 1.6 million customers in eleven counties and operating three nuclear reactors, including the largest nuclear plant in the US.

Client Project Director – Oracle Customer Care & Billing (CCB) Integration
Managed the CCB (v2.4) integration with 60+ plus systems, including refining order to cash, contract to pay, invoice to pay, record to report, and settle to reconcile.

- **$120 million software implementation optimized** by developing internal resourcing plans for six disparate IT departments while coordinating activities to meet the inherently complex schedule.
- **Led development of 250 integration points** by providing on-time integration to 30+ outside vendors through leading extensive contract negotiations and coordinating the legal and supply chain teams.
- **Ensured interoperability** among 60+ vendors by facilitating integration of a new software package with multiple legacy vendor platforms.
- **67% reduction in IT maintenance** and support costs of the CCB platform achieved by adhering to the Tibco Bus integration standards for real-time / near real-time and batch processing.

Oncor | Dallas, TX | 2012 – 2015
The largest transmission and distribution electric utility company in Texas and the sixth largest in the US, serving more than three-million customers in 401 cities and 91 counties.

Client Project Director – Business Intelligence
Managed the IBM CCB (v2.4) Cognos business intelligence implementation resources.

- **84% cut in operational reports** achieved by deploying a consolidated business intelligence solution.
- **Created an accurate source of reporting** by combining 15+ disparate data sources into one single source.
- **30% reporting development time decrease** gained by evaluating process needs and deploying Cognos in Agile development methodology.

El Paso Electric | El Paso, TX | 2007 – 2012
A public utility company serving approximately 400,000 customers.
Client IT Director - Interim
Managed the Oracle EBS upgrade, the CCB (v2.2) / IBM Cognos (v8.4) business intelligence implementation, and the TIBCO pilot implementation and served as interim IT director.

- **50% reduction in the monthly financial close cycle obtained** by deploying enterprise financial and operational Oracle EBS solution.
- **Eliminated system downtime** by deploying the first high-availability system used by the organization with the CCB implementation, ensuring a high level of customer satisfaction.
- **Mitigated SOX compliance risks** by implementing policies and procedures to create systematic, auditable integration.
- **17% annual IT cost reduction and 28% internal customer service metrics increase** generated by leading an outsourcing effort for IT development, infrastructure, and desktop services.

Raytheon Company | Richardson, TX | 2005 – 2006
A major US defense contractor and industrial corporation with core manufacturing concentrations in weapons and military and commercial electronics with 63,000 employees and $25 billion annual revenue.
Client Project Director – Oracle EBS – Raytheon Training
Managed system implementation services of Oracle EBS financial modules and business process reengineering.

- **73% consolidation cycle time cut** by developing a new accounting ID structure that automated the multi-organizational consolidation structure while utilizing Oracle's Multi currency reporting features.
- **Achieved consistent and accurate** revenue recognition reporting between US parent and international subsidiaries by developing and implementing standardized percentage-of-completion methodologies.
- **Ensured maximum consistency of EBS implementations** across the organization by eliminating client customizations with standard software functionality, updating policies and procedures, and retraining personnel.
- **Rolled out a multinational Oracle EBS solution in less than six months** by leveraging extensive experience and methodology acumen to conduct a rapid assessment, resource acquisition, and hands-on customer engagement.

Maine Public Service Company | Presque Isle, ME | 2003 – 2004
An electric supplier acquired by Bangor Hydro Electric Company.
Client Project Director – Oracle EBS
Managed implementation of Oracle EBS including business process reengineering of contract to pay, invoice to pay, record to report, settle to reconcile, planning / budgeting, and cost management processes.

- **15% completion bonus attained** by completing a major Oracle EBS implementation in half the time of a normal cycle, including design, configuration, testing, and training.
- **Maintained reporting accuracy and timeliness** by developing and implementing single SEC / FERC chart of accounts to simplify the reporting structure and reduce reporting costs.

Viasat, Inc. | Carlsbad, CA | 2002 – 2003
A global communications company and provider of high-speed satellite broadband services and secure networking systems covering military and commercial markets.
Client Project Director – Oracle EBS
Managed system implementation of financial, manufacturing and CRM modules and business process reengineering.

- **$2 million contract delivered**, the largest in company history, by hiring and managing 20+ consultants and implementing 15+ Oracle EBS financial, project, manufacturing, and CRM modules.
- Successfully **managed the Oracle EBS rollout** to the corporate entity followed by sequential rollouts to two divisions within an 18-month timeframe.
- **Completed Oracle EBS implementations** at three locations within 18 months by overcoming preconceived expectations that put program nine months behind schedule at one location alone.

EDUCATION

Master of Business Administration, Corporate Finance, University of Dallas
Bachelor in Accounting, University of Wisconsin at Whitewater